

# TWO AUTOMATION ALLEY COMPANIES PICKED TO OFFER SECURITY SERVICES

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**Date:** 8/4/2009

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Two Automation Alley Companies have been selected to offer their services as part of the Michigan Economic Development Corporation's Manufacturing Diversification Strategy.

This strategy includes a series of Diversification Summits in which Encryption Security Solutions (ESS) and Phillips Consulting Inc. (PCI) will discuss and highlight the need for facility security and compliance. The summits will also provide the opportunity for a full day of in-depth analysis at a facility to highlight areas concerning obtaining and retaining facility compliance as provided by ESS and PCI.

Summit attendees wanting to diversify in areas such as defense can complete a survey at the summit. Once deemed an eligible candidate for diversification by the Procurement Technical Assistance Center (PTAC), they will be eligible for up to \$10,000 in matching grant funds to be used for retraining of workers or repositioning of the company.

"Companies who already do business or who are looking to do business with the federal government need to get their facility secured, based upon government mandates. This process can be very intimidating. That's where our companies come in and assist. This is our level of expertise and we are proud to assist Michigan companies in this endeavor," said Heather Phillips, CEO of PCI. "Partnering with Encryption Security Solutions, which is an expert in IT security, gives us the ability to complete the entire process."

PCI, a 10-year technology consulting company, offers total solutions for their more than 1200 clients. PCI supports dental, medical, government and other business clients. The company sells computer hardware, software, security cameras, dental digital products, wiring, phone systems, and more to outfit entire offices. PCI also consults on security and encryption backup software and offers computer service.

ESS has been active in the security scene before security consulting was popular. The 4-year-old company offers the most comprehensive encryption security products for individual, business and governmental needs. Products include encryptoSafe, encryptoMail and encryptoDrive.

[Company Information](#)